

OFFERING MEMORANDUM 1119 34TH STREET | SAN DIEGO, CA | 92102



Building Your Wealth Through Apartment Investments

1119 34TH STREET



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The Opportunity

Tucked in a quiet corner of Golden Hill, this 10 unit, 1979 built asset is near 30th and Fern St, where there's many restaurant and shopping options and has quick access to downtown San Diego. Upstairs units have breathtaking views of the bay and the Coronado Bridge.

12 parking spaces averages more than 1 space per unit, plus there's usually on street parking available too. The property attracts a lot of light inside the homes. Half of the units have new kitchens, including quartz countertops, and white shaker cabinets. Units are individually metered which increases cash flow to the new owner! This property has never been sold!

PROFORMA DETAILS

| | # Units | Address | City | State | Zip | Year Built (Approx.) | Lot Size |
|---|-------------------------|-----------------------|------------|-----------|----------|----------------------|----------------|
| | 10 | 10 1119 39th Street S | | CA 92102 | | 1979 | 10,924 |
| | | | CAP Rate % | | | | |
| | | | Market | \$ / Unit | | \$ / Sq Ft | Rentable Sq Ft |
| ' | \$2,942,000 14.59 4.52% | | \$294,200 | | \$407.48 | 7,220 | |



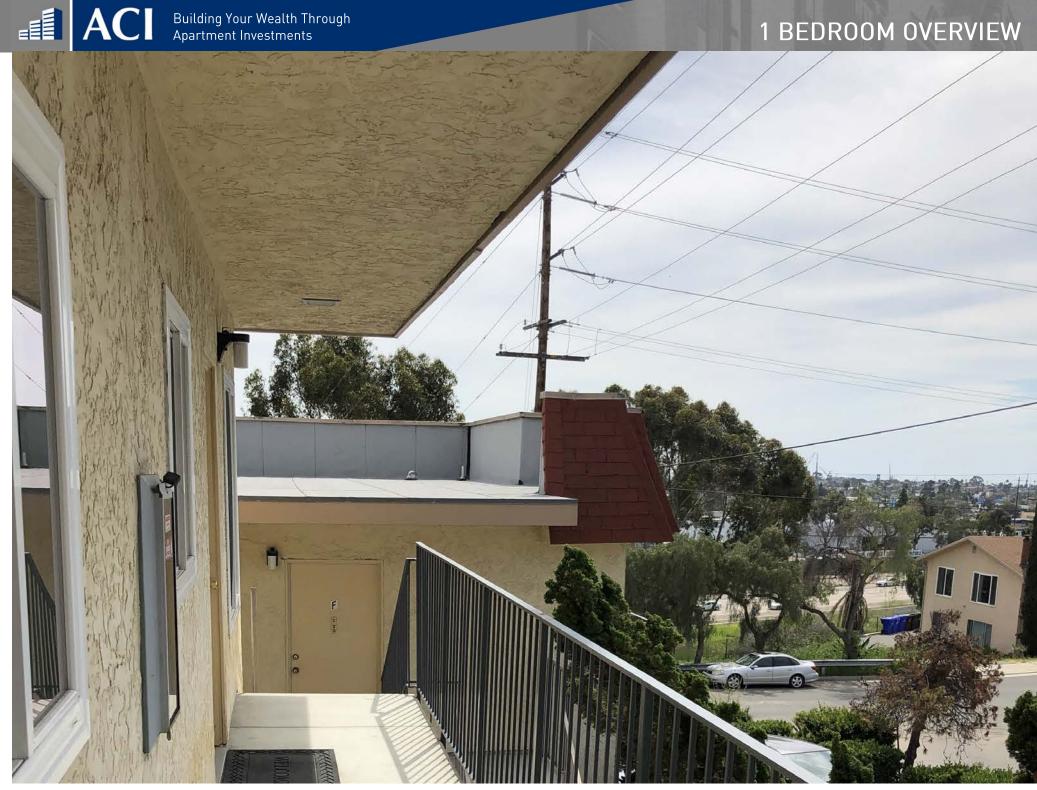








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2 BEDROOM OVERVIEW







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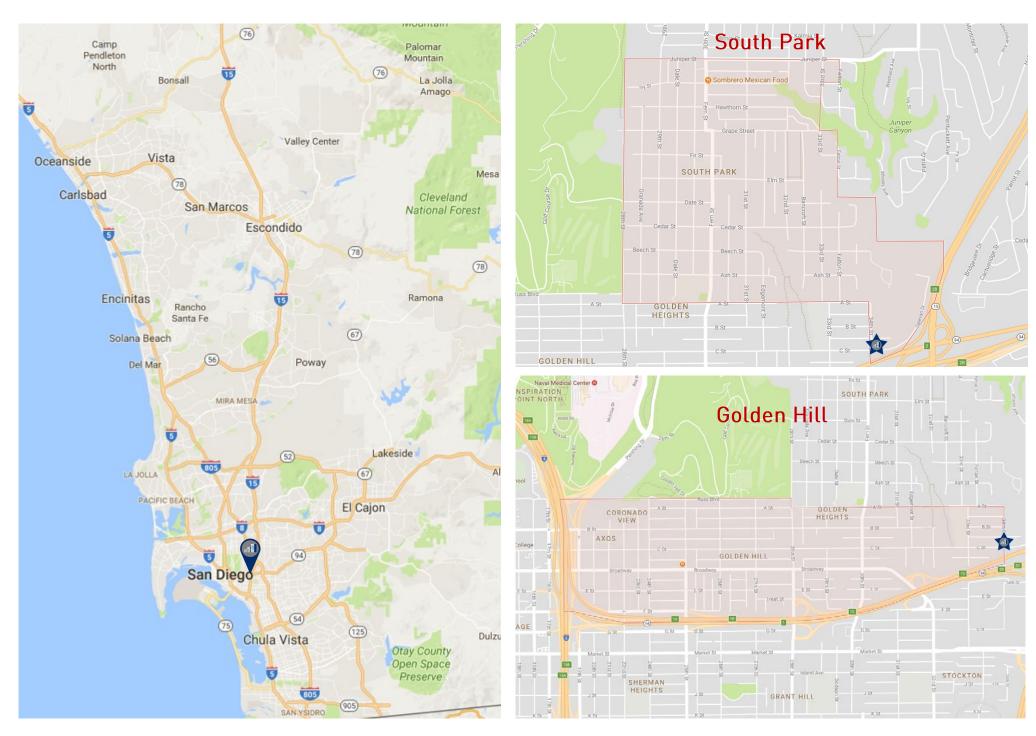






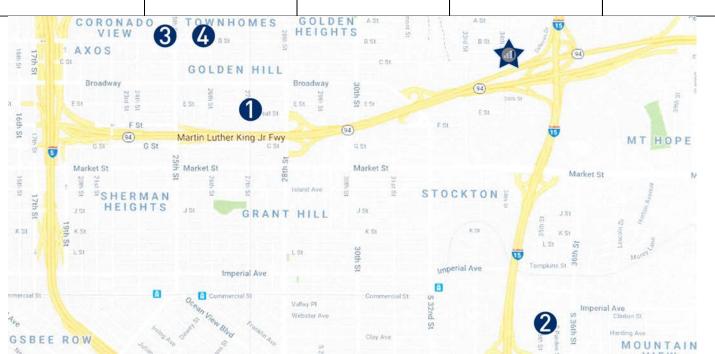


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| | S | 1 | 2 | 3 | 4 |
|---------------|-----------------|------------------|--------------------|-----------------|------------------|
| ADDRESS | 1119 34th St. | 835-847 27th St. | 219-229 S 35th St. | 2470-2478 B St. | 2566 -2578 B St. |
| | | | | | |
| YR BUILT | 1979 | 1959 | 1940 | 1960 | 1941 |
| UNITS | 10 | 8 | 7 | 14 | 5 |
| PRICE | \$2,942,000 | \$2,399,000 | \$1,299,000 | \$3,999,000 | \$1,445,000 |
| PRICE/UNIT | \$294,200 | \$299,875 | \$185,571 | \$285,642 | \$289,000 |
| AVG UNITS/ SF | 722 | 641 | 538 | 789 | 614 |
| \$/SF | \$407 | \$467 | \$344 | \$362 | \$470 |
| UNIT MIX | 6 - 1 BR / 1 BA | 1 - 1BR / 1 BA | 7 - 1BR/1BA | 7 - 1BR / 1BA | 2 - 2BR / 1BR |
| | 1 - 2 BR /1 BA | 7 - 2BR / 1BA | | 7 - 2BR / 1BA | 2 - 1BR / 1BR |
| | 3 - 2BR / 2 BA | | | | 1 - 0BR / 1BR |
| SOLD DATE | N/A | N/A | N/A | N/A | N/A |
| CAP RATE % | 4.11% | 4.72% | 5.50% | 2.77% | 4.25% |
| GRM | 15.60 | 14.68 | N/A | 20.42 | 15.25 |
| NOTES | | | | | |







Price / Unit



Price / Sq Ft



Cap Rate



GRM











| | S | 1 | 2 | 3 | 4 | |
|------------|-----------------|--------------|------------------|-----------------|-----------------|--|
| ADDRESS | 1119 34th St | 1301 28th St | 453 34th St | 2870 Broadway | 3362 C St | |
| | 92102 | 92102 | 92102 | 92102 | 92102 | |
| YR BUILT | 1979 | N/A | 1980 | 1969 | 1987 | |
| UNITS | 10 | 7 | 12 | 9 | 11 | |
| PRICE | \$2,942,000 | \$1,900,000 | \$2,100,000 | \$2,072,500 | \$2,560,100 | |
| PRICE/UNIT | \$294,200 | \$271,429 | \$175,000 | \$230,278 | \$232,736 | |
| BLDG/SF | 7220 | 4232 | 10580 | 6126 | 6752 | |
| \$/SF | \$407 | \$449 | \$198 | \$338 | \$379 | |
| UNIT MIX | 6 - 1 BR / 1 BA | N/A | 12 - 2 BR / 1 BA | 6 - 1 BR / 1 BA | 5 - 1 BR / 1 BA | |
| | 1 - 2 BR / 1 BA | | | 3 - 2 BR / 1 BA | 6 - 2 BR / 1 BA | |
| | 3 - 2 BR / 2 BA | | | | | |
| | | | | | | |
| SOLD DATE | N/A | 8/10/2018 | 12/20/2018 | 10/17/2017 | 3/6/2018 | |
| CAP RATE % | 4.11% | 2.80% | 3.68% | 3.35% | N/A | |
| GRM | 15.60 | 19.38 | 14.00 | 16.77 | N/A | |

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Price / Unit



Price / Sq Ft



Cap Rate



GRM

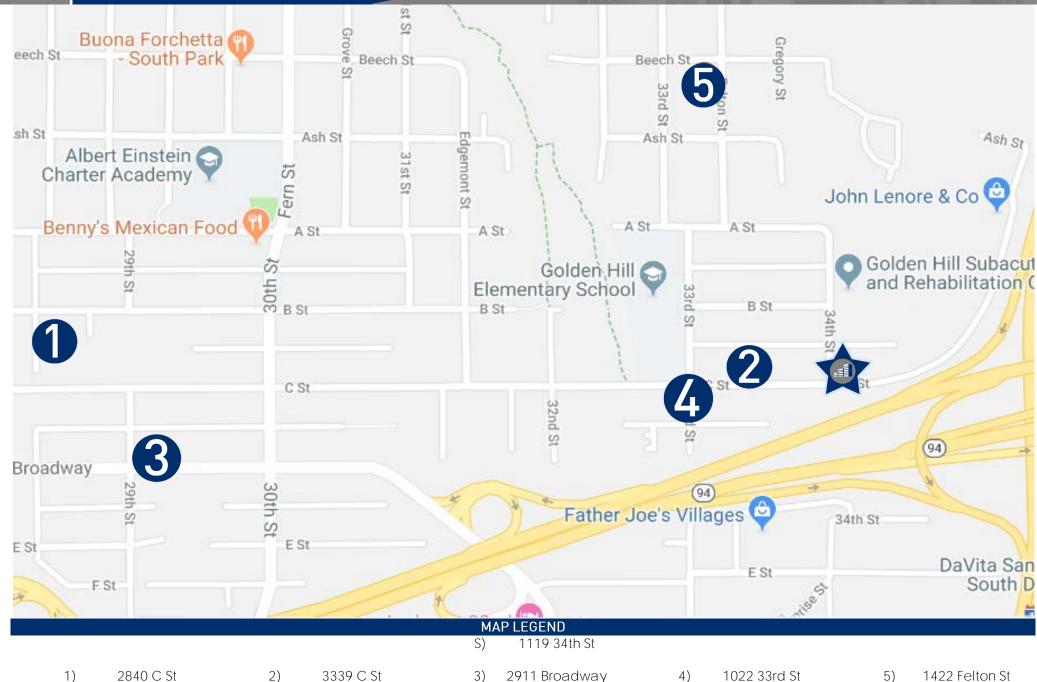


| ADDRESS | ZIP | RENT | UNIT SQFT | RENT PER SQFT | UNIT MIX |
|-----------------|-------|---------|-----------|---------------|--------------|
| 2840 C St. | 92102 | \$1,695 | 527 | \$3.21 | 1 Bed 1 Bath |
| 3339 C St. | 92102 | \$1,450 | 420 | \$3.45 | 1 Bed 1 Bath |
| 1517 31st St. | 92012 | \$1,495 | 500 | \$2.99 | 1 Bed 1 Bath |
| 1022 33rd St. | 92102 | \$1,495 | 650 | \$2.30 | 1 Bed 1 Bath |
| 1422 Felton St. | 92102 | \$1,500 | 400 | \$3.75 | 1 Bed 1 Bath |









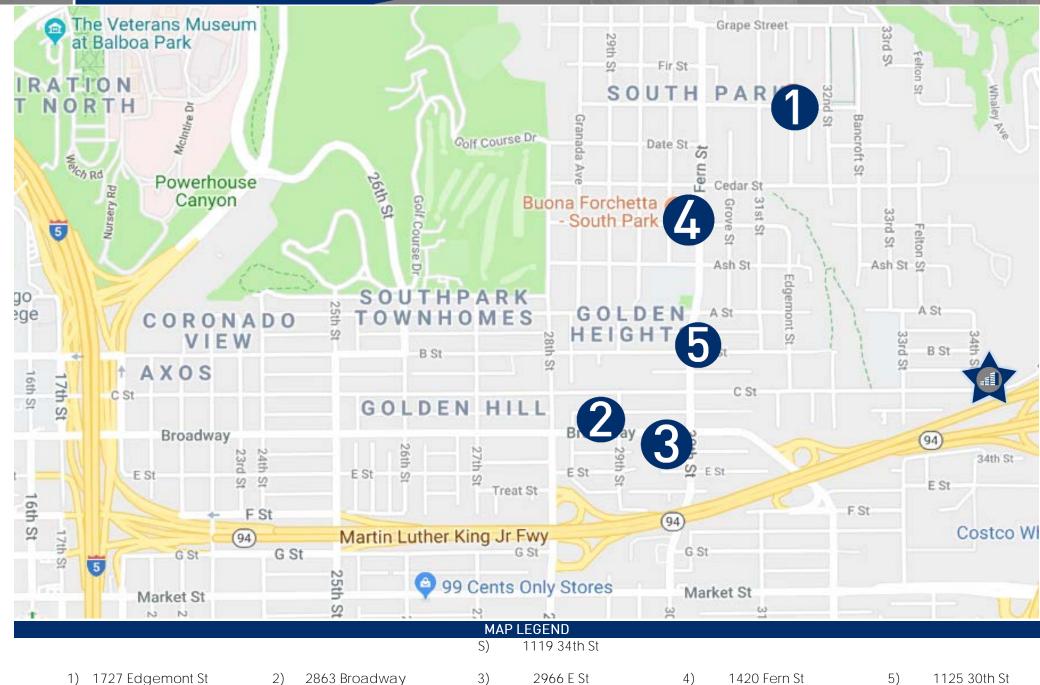
| ADDRESS | ZIP | RENT | UNIT SQFT | RENT PER SQFT | UNIT MIX |
|--------------------|-------|---------|-----------|---------------|--------------|
| 1727 Edgemont St. | 92102 | \$1,950 | 900 | \$2.16 | 2 Bed 1 Bath |
| 2863 Broadway #106 | 92102 | \$1,820 | 828 | \$2.19 | 2 Bed 1 Bath |
| 2966 E St. | 92012 | \$1,695 | 404 | \$4.19 | 2 Bed 1 Bath |
| 1420 Fern St. | 92102 | \$1,975 | 1095 | \$1.80 | 2 Bed 1 Bath |
| 1125 30th St. | 92102 | \$1,695 | 900 | \$1.88 | 2 Bed 1 Bath |











INVESTMENT SUMMARY

| | # Units | Add | ress | | City | Sta | te | Zip | Yr Built (Aprx.) | Lot Size | | APN |
|----------|---------------------|--------------------|-------------|--------------------|-----------|--|-------------|-----------------------------------|--------------------|-----------------------|--------|-------------|
| | 10 | 1119 34th S | treet | | San Diego | C | 4 | 92102 | 1979 | 10,924 | 540 | -590-47-00 |
| | | | GRM | | | CAP R | ate % | | | | | Rentable |
| | Price | Current | | Market | | Current | Market | | \$ / Unit | \$ / Sq | Ft | Sq Ft |
| | \$2,942,000 | 15.60 | | 14.59 | | 4.11% | 4.52% | | \$294,200 | \$407.4 | 3 | 7,220 |
| | | Estimated <i>i</i> | Average Mo | onthly Income Anal | lysis | | | | Estimated Op | erating Expense | S | |
| No. | Floor Pla | an | Rent | Total | Market | Total | | | Actual | | | Proforma |
| 1 | 2 Bed 2 B | ath | \$1,785 | \$1,785 | \$1,895 | \$1,895 | Mgt-Off S | ite | \$9,432 | Mgt-Off Site | | \$9,996 |
| 2 | 2 Bed 2 B | ath | \$1,750 | \$3,500 | \$1,895 | \$3,790 | Mgt-On Si | ite | \$0 | Mgt-On Site | | \$0 |
| 1 | 2 Bed 1 B | ath | \$1,695 | \$1,695 | \$1,825 | \$1,825 | Gas & Ele | C. | \$3,000 | Gas & Elec. | | \$3,000 |
| 5 | 1 Bed 1 B | ath | \$1,450 | \$7,250 | \$1,525 | \$7,625 | Wrt & Swr | ٢ | \$6,000 | Wrt & Swr | | \$6,000 |
| 1 | 1 Bed 1 B | ath | \$1,350 | \$1,350 | \$1,525 | \$1,525 | Landscapi | ing | \$1,200 | Landscaping | | \$1,200 |
| | | | | | | | Trash | | \$0 | Trash | | \$0 |
| | | | | | | | Pest Cont | | \$480 | Pest Control | | \$480 |
| 10 | | | Actual | \$15,580 | Market | \$16,660 | Maintenar | | \$5,000 | Maintenance | | \$5,000 |
| Garage | | | | \$0 | | \$0 | Miscellan | eous | \$0 | Miscellaneous | | \$0 |
| - | y Income | | | \$140 | | \$140 | Insurance | <u> </u> | \$2,500 | Insurance | | \$2,500 |
| Other In | | | | \$0 | | \$0 | Taxes | | \$34,569 | Taxes | | \$34,569 |
| Total M | Ionthly Other Incon | ne | | \$140 | | \$140 | Turnover (| Costs | \$0 | Turnover Costs | | \$0 |
| | | | | | | | Pool | | \$0 | Pool | | \$0 |
| Total R | ental & Other Inco | | | \$15,720 | | \$16,800 | Reserves | | \$0 | Reserves | | \$0 |
| | | Annual | Operating I | | | | Total | | \$62,181 | Total | | \$62,745 |
| | | | | Actual | | Proforma | | | ** | | _ | ** ** |
| | Rental Income | | | \$186,960 | | \$199,920 | | Est Sq Ft: | \$8.61 | Total Per Est S | - | \$8.69 |
| Plus Ot | her Income | | | \$1,680 | | \$1,680 | Total Per | Unit: | \$6,218 | Total Per Unit | | \$6,274 |
| | cheduled Income | | | \$188,640 | | \$201,600 | Total Per | Total Per GSI: 33% Total Per GSI: | | | 31% | |
| Less: Va | acancy Factor | | 3.0% | \$5,609 | | \$5,998 | | | | | | |
| Gross O | perating Income | | | \$183,031 | | \$195,602 | | | Financing | g Information | | |
| Less: 0 | perating Expenses | | | \$62,181 | | \$62,745 | Down Pay | ment | 44% | % | Amount | \$1,295,000 |
| Net Ope | erating Income | | | \$120,851 | | \$132,858 | Interest Ra | | 4.50% | | | |
| | | | | | | | | Amortized (| Over 30 | 0 | | |
| Less: Fi | irst TD Payments | | | (\$100,141) | | (\$100,141) | Proposed | | | - | Amount | \$1,647,000 |
| | | | | | | | Loan Poin | | 0% | | | |
| | Cash Flow | | | \$20,709 | | \$32,717 | Other Loa | | \$0 | | | |
| | n Cash Return | | | 1.60% | | 2.53% | Debt Cove | rage Ratio | Current | 1.21 | Market | 1.33 |
| Principa | al Reduction | | | \$26,570 | | \$26,570 | | | | | | |
| Total Po | otential Return | | | 3.7% | | 4.6% | | | Contact | Information | | |
| Acquisit | tion Costs | | | \$0 | | \$0 | | | | | | |
| | ng Costs | | | \$0 | | \$0 Name: Arby Eivazian CalBRE# 01948830 | | | | | | |
| Down P | ayment | | | \$1,295,000 | | \$1,295,000 | Phone: | 619.990.4 | 436 Email | L: <u>arbyaci@gma</u> | il.com | |
| Total 1 | st Year Cost | | | \$1,295,000 | | \$1,295,000 | 2635 C | amino Del R | io South #300, Sar | n Diego, CA, 9210 | 3 | |



Arby Eivazian

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